

## Managed Service Restructuring In Health Care A Strategic Approach In A Compeive Environment Haworth Marketing

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### 2020 US and Global Health Care Outlook| Deloitte US

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Strategies for restructuring, lowering operating costs, improving quality, and providing excellent patient service are facilitated by planning well for human resources. This enables the organization to maintain a stable, well-trained workforce that includes employees with the correct knowledge, skills, and abilities whose attitudes and values ...

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But the biggest obstacle value-added resellers (VARs), solution providers and systems integrators face is also the most important to overcome because it is paramount to one's success as a managed services provider: restructuring the sales staff. "Sales is a big area that needs an overhaul.

### Restructuring your sales staff for a managed services model

Hoosier Care Connect is a coordinated care program for Indiana Health Coverage Programs (IHCP) members age 65 and over, or with blindness or a disability who are residing in the community and are not eligible for Medicare. Members will select a managed care entity (MCE) responsible for coordinating care in partnership with their medical providers.

### Medicaid Provider Enrollment | Become a Medicaid Provider ...

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It is therefore important to understand the effects of restructuring and the impact of the way the process is managed on employee well-being, in order to reduce the negative effects for employees ...

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